#### Part 2A of Form ADV: Firm Brochure

# Brad Rosley, CFP®

# Fortune Financial Group, Inc.

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This brochure provides information about the qualifications and business practices of FFG and Brad Rosley. If you have any questions about the contents of this brochure, please contact us at (630) 942-9007 or brad@fortunefinancialgroup.com. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Fortune Financial Group, Inc. is also available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

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## Item 3: Material Changes

Effective June 30, 2017 Brad Rosley is no longer a registered representative and no longer affiliated with American Trust Investments.

#### Item 4: Advisory Business

Fortune Financial Group, Inc. was formed as a Subchapter S corporation in 1996. Bradley H. Rosley, CFP® (President) is the owner and creator of Fortune Financial Group (FFG). FFG is a registered investment advisor governed by the State of Illinois since 11/01/1996. We are dedicated to helping individuals with their financial planning and investment management needs. Investment advice may only be provided by employees that have obtained or are in the process of obtaining the Certified Financial Planner (CFP®) designation.

Fortune Financial Group, Inc. ("FFG") provides comprehensive financial planning services FFG provides detailed analysis and specific recommendations for:

- Retirement planning
- Investments
- Estate plan
- Tax planning
- Insurance
- Employee benefits
- Cash flow
- Debt management
- 1. Financial Planning A comprehensive financial plan (can also be viewed securely online) is presented to the client to show their current situation, their goals and objectives and various alternatives. We emphasize having our client's plans updated over time to reflect their changing situation.
- 2. Asset Management FFG also provides investment management service to its clients. FFG will develop a written report detailing investment policies and objectives, including asset allocation, based on the client's individual needs. FFG will manage the client's individual portfolio of investments, focusing primarily on no-load or load-waived mutual funds. Client's securities may be custodied at any authorized bank, trust company, investment company or Broker/Dealer of the client's choice. Any custodial fees will be in addition to the fees charged by FFG for the service.

# Item 5: Fees and Compensation

- 1. Financial Planning Clients of Fortune Financial Group have a choice of whether or not they wish to have FFG provide them with a custom financial plan which may contain the following...
  - 1. Retirement planning
  - 2. Tax planning
  - 2. Risk management
  - 3. Investment allocation

- 4. Insurance planning
- 5. Education planning
- 6. Employee benefits
- 7. Estate planning
- 8. Cash flow analysis
- 9. Financing options
- 10. Charitable giving strategies.

For an annual fee of \$2,500 (which will be payable to FFG). This is an annual "unlimited service" retainer for the fiscal year from which point they signed their Agreement. In certain situations this fee may be negotiable and a different offer may be defined based on the prospective client's situation. In this case, it would be spelled out in the client Agreement.

#### 2. Investment Management

- 1. Establishing an Investment Policy Statement
- 2. Designing a Suitable Portfolio Structure
- 3. Selecting appropriate Investment Managers
- 4. Reporting of Portfolio Performance.

An asset based fee, ranging from 0.25% to 1.0%, will be charged in advance for the asset management service. The fee will be a percentage of assets monitored, payable quarterly. Fees will be calculated as follows:

## Asset Management Fee Schedule

Assets Under Management (AUM)	Annual Fee (% of Assets)
\$100,000 to \$1,00,000,00	1.0% (.25% per quarter)
\$1,000,000 to \$2,500,000	0.75% (.1875% per quarter)
Greater than \$2,500,000	0.50% (.125% per quarter)

These fees are Negotiable: AUM fee for special circumstances as determined by FFG.

A quarterly management fee may be charged to the client's account held by an independent custodian or billed directly to the client. Payment of fees may be made directly by the client or made by the custodian holding the client's funds and securities. If payment is made by the custodian, clients will provide FFG with written authorization permitting the fees to be paid directly from the clients account held at the independent custodian. The custodian will send the client a statement, at least quarterly, indicating all amounts dispersed from the account, including the amount of advisory fees paid directly to FFG. FFG does not have custody of the client's funds or securities.

Services may be terminated by the client without penalty at any time within five (5) days after entering into an agreement. Thereafter, client may terminate the agreement upon written request.

3. Combination of both financial planning services and investment management services for the same cost as the Assets Under Management fee.

4. Conflicts - Bradley H. Rosley is a licensed life and health insurance agent. If insurance is placed through FFG, they will receive commission from the insurance carrier. The Client is not obligated to purchase any insurance or any other investment vehicles through Bradley H. Rosley or any of his affiliates. Should the Client decide to make any investments through FFG, a potential conflict of interest may arise should FFG and Bradley H. Rosley receive fees and commissions upon the sale of insurance to the Client.

#### Item 6: Performance-Based Fees and Side-By-Side Management

The firm does not charge performance based fees.

#### Item 7: Types of Clients

FFG generally provides investment advice to individuals, trusts, estates, charitable organizations, and small businesses.

The desired minimum account size for the asset management offered by FFG is \$250,000 and may be negotiated on a limited basis to reflect new clients with fewer assets based on the prospective client's situation.

# Item 8: Methods of Analysis, Investment Strategies and Risk of Loss

FFG's security analysis methods include charting, fundamental, technical, and cyclical.

The main sources of information FFG uses include financial newspapers, and magazines, internet research, research materials prepared by others, annual reports prospectuses, filings with the Securities and Exchange Commission, and company press releases.

Long term purchases with securities held at least a year are the only investment strategy used to implement any investment advice given to clients.

Active and or passive mutual funds are the major asset in most portfolio's. Every mutual fund has a portfolio of many securities following the written guidelines in its prospects. Every mutual fund will increase or decrease in value after it is purchased. This is determined by the value at the securities it holds. All investments have an element of principal risk due to the price volatility of the investments underlying securities. The firm does not guarantee any level of investment performance.

### Risk of Loss

The investment advice provided along with the strategies suggested by GCM may vary depending on each Client's specific financial situation and goals. This brief statement does not disclose all of the risks and other significant aspects of investing in financial markets. In light of the risks, you should fully understand the nature of the contractual relationship(s) into which you are entering and the extent of your exposure to risk. Certain investing strategies may not be suitable for many members of the public. You should carefully consider whether the strategies employed will be appropriate for you in light of your experience, objectives, financial resources and other relevant circumstances.

General Investment Risk: All investments come with the risk of losing money. Investing involves substantial risks, including complete possible loss of principal plus other losses and may not be suitable for many members of the public. Investments, unlike savings and checking accounts at a bank, are not insured by the government to protect against market losses. Different market instruments carry different types and degrees of risk and you should familiarize yourself with the risks involved in the particular market instruments you intend to invest in.

Loss of Value: There can be no assurance that a specific investment will achieve its investment objectives and past performance should not be seen as a guide to future returns. The value of investments and the income derived may fall as well as rise and investors may not recoup the original amount invested. Investments may also be affected by any changes in exchange control regulation, tax laws, withholding taxes, international, political and economic developments, and government, economic or monetary policies.

*Interest Rate Risk:* Fixed income securities and funds that invest in bonds and other fixed income securities may fall in value if interest rates change. Generally, the prices of debt securities rise when interest rates fall, and their prices fall when interest rates rise. Longer term debt securities are usually more sensitive to interest rate changes.

*Credit Risk:* Investments in bonds and other fixed income securities are subject to the risk that the issuer(s) may not make required interest payments. An issuer suffering an adverse change in its financial condition could lower the credit quality of a security, leading to greater price volatility of the security. A lowering of the credit rating of a security may also offset the security's liquidity, making it more difficult to sell. Clients investing in lower quality debt securities are more susceptible to these problems and their value may be more volatile.

Foreign Exchange Risk: Foreign investments may be affected favorably or unfavorably by exchange control regulations or changes in the exchange rates. Changes in currency exchange rates may influence the share value, the dividends or interest earned and the gains and losses realized. Exchange rates between currencies are determined by supply and demand in the currency exchange markets, the international balance of payments, governmental intervention, speculation and other economic and political conditions. If the currency in which a security is denominated appreciates against the US Dollar, the value of the security will increase. Conversely, a decline in the exchange rate of the currency would adversely affect the value of the security.

## Item 9: Disciplinary Information

Neither FFG nor Brad Rosley have ever had any disciplinary action on their record.

# Item 10: Other Financial Industry Activities and Affiliations

Principal, Bradley H. Rosley is 50% partner in BradConn Development, LLC. Bradconn is a real estate residential and multi-unit rehabber. They currently own several rental properties in South Bend, IN.

Bradley H. Rosley sells life, disability and health insurance as a broker for which he receives compensation in the form of commissions paid to him or Fortune Financial Group, Inc. by the insurance company. This relationship could cause a conflict of interest as commission revenue may be received on advice that is given and then acted upon.

FFG has relationship with LaSalle Capital Management (LCM). LCM is a RIA firm that manages money for clients and shares the asset management fee with FFG. LCM currently manages portfolios for a few FFG clients.

## Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

Personal trading may be non-applicable since FFG clients predominantly own mutual funds that have nothing to do with personal trading. A recommendation of a security in which FFG or its associated persons may have a financial interest is purely coincidental and FFG would immediately and fully disclose any such interest to clients.

FFG may not purchase or sell any security prior to transaction(s) being implemented for the advisory account in such a manner for such persons to benefit from transactions placed on behalf of the advisory accounts.

#### Item 12: Brokerage Practices

Your assets must be maintained in an account at a "qualified custodian," generally a broker-dealer or bank. Many of our clients use Charles Schwab & Co., Inc. (Schwab), a registered broker-dealer, member SIPC, as the qualified custodian. FFG is independently owned and operated and are not affiliated with Schwab. Schwab will hold your assets in a brokerage account and buy and sell securities when [we/you] instruct them to. While we may suggest that you use Schwab as custodian/broker, you will decide whether to do so and will open your account with Schwab by entering into an account agreement directly with them. We do not open the account for you, although we may assist you in doing so.

Fortune Financial Group attempts to get good execution of trades when utilizing Charles Schwab as its custodian. Most trades are with mutual funds that only trade once per day at the market close. In the rare case when a security is purchased for a client's account that trades throughout the day, we use Schwab's Institutional Electronic Trading system to try and get the best execution and price possible. Most of the mutual funds we purchase for our clients are either "no-load" or "fee waived" so that there is no transaction fee at the purchase or sale. Occasionally, there is a mutual fund purchased in an account that will be assessed a ticket charge by Schwab. Some mutual funds a Schwab charge a ticket charge is a fund is sold shortly after purchase.

We provide portfolio management services through Institutional Intelligent Portfolios™, an automated, online investment management platform for use by independent investment advisors and sponsored by Schwab Wealth Investment Advisory, Inc. (the "Program" and "SWIA," respectively). Through the Program, we offer clients a range of investment strategies we have constructed and manage, each consisting of a portfolio of exchange traded funds ("ETFs") and a cash allocation. The client may instruct us to exclude up to three ETFs from their portfolio. The client's portfolio is held in a brokerage account opened by the client at SWIA's affiliate, Charles

Schwab & Co., Inc. ("CS&Co"). We are independent of and not owned by, affiliated with, or sponsored or supervised by SWIA, CS&Co or their affiliates (together, "Schwab"). The Program is described in the Schwab Wealth Investment Advisory, Inc. Institutional Intelligent Portfolios<sup>TM</sup> Disclosure Brochure (the "Program Disclosure Brochure"), which is delivered to clients by SWIA during the online enrollment process.

We, and not Schwab, are the client's investment advisor and primary point of contact with respect to the Program. We are solely responsible, and Schwab is not responsible, for determining the appropriateness of the Program for the client, choosing a suitable investment strategy and portfolio for the client's investment needs and goals, and managing that portfolio on an ongoing basis. SWIA's role is limited to delivering the Program Disclosure Brochure to clients and administering the Program so that it operates as described in the Program Disclosure Brochure. We have contracted with SWIA to provide us with the technology platform and related trading and account management services for the Program. This platform enables us to make the Program available to clients online and includes a system that automates certain key parts of our investment process (the "System"). The System includes an online questionnaire that helps us determine the client's investment objectives and risk tolerance and select an appropriate investment strategy and portfolio. Clients should note that we will recommend a portfolio via the System in response to the client's answers to the online questionnaire. The client may then indicate an interest in a portfolio that is one level less or more conservative or aggressive than the recommended portfolio, but we then make the final decision and select a portfolio based on all the information we have about the client. The System also includes an automated investment engine through which we manage the client's portfolio on an ongoing basis through automatic rebalancing and tax-loss harvesting (if the client is eligible and elects).

We do not receive a portion of a wrap fee for our services to clients through the Program. Clients do not pay fees to SWIA in connection with the Program, (but we charge clients a fee for our services as described below under *Item 5 Fees and Compensation*. Our fees are not set or supervised by Schwab.) Clients do not pay brokerage commissions or any other fees to CS&Co as part of the Program. Schwab does receive other revenues in connection with the Program, as described in the Program Disclosure Brochure.

We do not pay SWIA fees for its services in the Program so long as we maintain \$100 million in client assets in accounts at CS&Co that are not enrolled in the Program. If we do not meet this condition, then we pay SWIA an annual fee of 0.10% (10 basis points) on the value of our clients' assets in the Program. This fee arrangement gives us an incentive to recommend or require that our clients with accounts not enrolled in the Program be maintained with CS&Co.

We also custody client accounts at SEI Private Trust Company and most of those accounts are mutual fund based so there is not intra-day trading going on at our firm's level. FFG has no control of what specific securities are bought or sold within the mutual funds.

## Item 13: Review of Accounts

Bradley H. Rosley reviews client accounts periodically via online access. Depending on the situation this could be daily, weekly or monthly. Client reviews are done no less than annually and there are generally detailed reports generated by SEI on a quarterly basis as well as monthly statements by Charles Schwab. At client request, reviews dates will be customized. Certain life changes may also trigger more frequent reviews. Triggering factors would include client request or major "life changes" such as: birth of a child, change in martial status, job or career change, etc. Brad Rosley, CFP® will be in charge of handling all client reviews.

Reports come from different sources at different frequencies; comprehensive financial reports, quarterly or annually dependent of client. Modular reports will be done at client request or if "triggered" by circumstances. Asset management account statements are issued monthly or quarterly.

#### Item 14: Client Referrals and Other Compensation

FFG does not have any arrangements with receiving or giving additional compensation with clients or non-clients.

We receive an economic benefit from Schwab and SEI in the form of the support products and services it makes available to us and other independent investment advisors whose clients maintain their accounts at Schwab or SEI. The availability to us of Schwab's and SEI's products and services is not based on us giving particular investment advice, such as buying particular securities for our clients.

## Item 15: Custody

The firm does not hold any client funds. Fees are generally withdrawn from client accounts shortly after the calendar quarter and sent to FFG. Account statements are sent via mail or email to client on either on a monthly or quarterly basis. Under government regulations, we are deemed to have custody of your assets if you authorize us to instruct Schwab to deduct our advisory fees directly from your account [or if you grant us authority to move your money to another person's account]. Schwab or SEI maintains actual custody of your assets. You will receive account statements directly from Schwab or SEI at least quarterly. You should carefully review those statements promptly when you receive them.

## Item 16: Investment Discretion

FFG has discretion to determine, without obtaining specific client consent, the securities to be bought or sold, along with the amount of the securities to be bought or sold.

FFG does NOT have the authority to determine the broker or dealer to be used or commission rates paid. FFG does not suggest brokers to clients.

#### Item 17: Voting Client Securities

FFG will accept authority to vote client proxies. When completing the account application for the applicable custodian, the client has the ability to grant proxy voting privileges to his or her advisor. Clients can, if they wish, direct the vote of a specific proxy or proxies by notifying us of their desire to do so. Where the Firm has proxy voting authority, the Firm has a fiduciary responsibility for voting the proxies in a manner that is in the best interests of clients.

# Item 18: Financial Information

We are not required to include a copy of our balance sheet, as we do not require or solicit prepayment of more than \$1,200 in fees per client six months or more in advance.

# Item 19: Requirements for State-Registered Advisers

Bradley H. Rosley (President of FFG) DOB: 4/09/1964

**Education Background** 

University of Iowa 1982-1986

Bachelor - Finance

College of Financial Planning 3/27/1990

Certified Financial Planner

**Business Background** 

Fortune Financial Group, Inc. 11/1996-Present

President

Greater Chicago Group 12/1990-11/1996

Registered Representative

Financial Planner